

LevelBlue

PROGRAM GUIDE

LevelBlue Partner Program Guide

Simplified Security.
Accelerated Growth.

LevelBlue
PARTNER PROGRAM

Welcome to the LevelBlue Partner Program

At LevelBlue, we're revolutionizing the way cybersecurity is delivered. We believe it should be simple, scalable, and accelerate revenue. The LevelBlue Partner Program is designed for today's fast-moving digital landscape. We offer a suite of managed and unmanaged security services that are easy to deploy and integrate. Our new program also includes a consumption-based model for email security and endpoint protection. Partnering with us means you can focus on expanding your business while our technology and services keep your customers protected.

Tailored for Your Business

Based on their unique needs, LevelBlue's Partner Program helps MSPs, MSSPs, and Resellers to expand their portfolio to offer cybersecurity, or enhance their existing security portfolio. By adding security capabilities that are agile and built for the modern world, partners can strengthen their offerings for competitive advantage.

MSPs/MSSPs – Enhance your service offerings. LevelBlue's Partner Program delivers 24/7 threat detection, incident response, penetration testing, email security, endpoint protection, and vulnerability management.

Resellers – Offer comprehensive security services through the LevelBlue Partner Program spanning 24/7 threat detection and response, email security, vulnerability management, penetration testing, and incident response. Manage multiple vendors through a single contact and expand your security portfolio.

With our industry-leading LevelBlue USM Anywhere platform, managed security services, and strategic alliances with top vendors, we provide the flexibility, resources, and support you need to succeed.

Why Partner with LevelBlue?

Unmatched Simplicity and Scale

Cybersecurity that fits your business—integrated, scalable, and effortless. Focus on growing your business while we simplify your security operations.

- **Global Reach** – Support across North America, EMEA, LATAM, and APAC.
- **Simplicity in Security** – Our award-winning services are easy to deploy and manage, minimizing complexity for your team and your customers.
- **Revenue Acceleration** – Unlock new revenue streams with a high-demand, flexible security model.
- **Partner-Centric Approach** – We provide dedicated support including continuous training, technical assistance, and marketing resources to help drive growth and success in your business.



Program Tiers

Our partner program offers Resellers a straightforward path designed to provide all the resources and support needed for success. For MSPs/MSSPs, we offer tiers that unlock greater benefits as your business grows, allowing you to scale with us. Whether you're a growing MSSP or an established Reseller, you'll have access to the security services, training, and support to elevate your offerings and unlock new revenue streams, all within a flexible model that adapts to your unique needs.

MSP/MSSP Tiers	Reseller Tier
<ul style="list-style-type: none"> • LevelBlue MSSP Partner – Entry-level tier for partners delivering core security services. • LevelBlue MSSP+ Partner – Enhanced support, additional training, and increased revenue opportunities. 	<ul style="list-style-type: none"> • LevelBlue Core Partner – Designed for Resellers offering essential security services with LevelBlue's support.

	Tier		
	CORE	MSSP	MSSP+
On Demand Training	x	x	x
Support and Maintenance	x	x	x
Consulting SKUs	x	x	x
Third Party Products	x	x	x
Partner Portal Access	x	x	x
Deal Registrations	x	x	x
Open Threat Exchange	x	x	x
Marketing Resources	x	x	x
USM Central		x	x
Not for Resale License		x	x
Logo showcased on the LevelBlue website			x
Partner Council			x
Dedicated Technical Account Manager			x
Dedicated Meetings with Product Team			x
Access to Professional Services Contracts*			x
8 Hours of Free Incident Response			x
Early Access to Features and Products			x

*Contracts provided to qualified partners. Terms and conditions may apply.



Technology and Services

Comprehensive Suite

Whether you're growing fast or looking for a reliable, long-term partner, our flexible security services scale to meet your needs, effortlessly.

MSP/MSSP Security Offerings

- **LevelBlue USM Anywhere*** – Leverage an open XDR platform with powerful detection, response, and reporting capabilities for seamless, end-to-end protection for your customers.
- **LevelBlue Managed Threat Detection and Response*** – Protect your customers 24/7 with security monitoring, alarm validation, incident investigation and response, and integrated threat intelligence.
- **LevelBlue Managed Vulnerability Scanning*** – Help customers proactively identify and reduce security gaps by detecting vulnerabilities and critical misconfigurations with scanning of internal and external environments.
- **LevelBlue Penetration Testing Service*** – Offer hands-on security assessments with the simulation of real-world attacks to uncover and remediate vulnerabilities before attackers exploit them.
- **LevelBlue Incident Response Retainer*** – Provide customers with immediate access to cybersecurity experts and a coordinated approach for rapid incident containment and recovery.
- **Email Security Powered by Check Point*** – Protect your customers from phishing and ransomware attacks using AI and Machine Learning for email scanning, file content analysis, and policy automation.
- **Endpoint Security Powered by SentinelOne** – Offer advanced endpoint protection and response using AI to detect ransomware attacks and provide efficient response actions for your customers.

*Reseller Offerings

How to Get Started

1

Apply Online

Fill out the LevelBlue Partner Program application.

2

Get Connected

Our team will review your application, connect, and align you with the appropriate tier.

3

Start Selling

Access partner resources, training, and marketing materials to accelerate growth.

Ready to simplify security and accelerate growth?

Become a LevelBlue partner. Visit LevelBlue.com/Partners

About LevelBlue

At LevelBlue, we simplify cybersecurity through award-winning managed services, experienced strategic consulting, threat intelligence and renowned research. Our team is a seamless extension of yours, providing transparency and visibility into security posture and continuously working to strengthen it.

We harness security data from numerous sources and enrich it with artificial intelligence to deliver real-time threat intelligence, which enables more accurate and precise decision making. With a large, always-on global presence, LevelBlue sets the standard for cybersecurity today and tomorrow. We easily and effectively manage risk, so you can focus on your business.

Cybersecurity. Simplified.

