LevelB/ue

CUSTOMER STORIES / SILVERSKY

SilverSky Delivers Enterprise-Class Security

To Small-and Medium-Sized
Businesses with LevelBlue USM Anywhere

Seamless Integration with USM's Best-of-Breed Technology

SilverSky needed a partner with SIEM technology that would seamlessly integrate with the tools SilverSky and its customers were already using. LevelBlue USM Anywhere easily integrates with SilverSky's proprietary SOCVue platform, which provides its customers with a single pane of glass for security monitoring, vulnerability management and patch management, as well as with other common IT and security tools through its BlueApp framework. These integrations increase the ability to collect data from more devices and applications, providing full visibility of what is going on in the environment.

Making Life Significantly Easier for Customers with LevelBlue USM Anywhere

The SilverSky Security Monitoring service utilizes LevelBlue USM Anywhere to gain centralized visibility and actionable threat intelligence to enable the SilverSky analysts to triage and prioritize alerts. "Our team can use USM Anywhere to react to security events," said SilverSky Demand Generation Manager Joseph Murphy.

LevelBlue USM Anywhere provides a smooth onboarding process for SilverSky's customers. "The onboarding is seamless," said Murphy. "We set up an initial install call with the client, install the sensors, and we're constantly baselining and fine tuning. The customer gains full operational visibility in under 60 days."

Customers experience unparalleled central visibility across the environment via SilverSky's dashboard integrated with LevelBlue USM Anywhere. "We ingest USM's data, put it into the SilverSky SOCVue Platform, and produce easy to understand reports the customer can download," said Murphy.

Customer Challenge

SilverSky, a leader in cybersecurity-as-a-service, was looking for a best-of-breed technology that provides centralized security monitoring and threat detection and incident response to power its cybersecurity services, including their security monitoring as a service.

LevelBlue Solution

SilverSky partnered with LevelBlue and became an authorized reseller of LevelBlue USM Anywhere. LevelBlue USM Anywhere delivers powerful threat detection, incident response, and compliance management in one unified platform. It combines the essential security capabilities needed for effective security monitoring across cloud and on-premises environments: asset discovery, vulnerability assessment, intrusion detection, endpoint detection and response, behavioral monitoring, SIEM log management, and continuous threat intelligence.

The partnership with LevelBlue allows SilverSky to deliver true peace of mind to its customers. Vice President of Marketing Steve Harrington said, "People are trying to solve challenges that can cripple their business. SIEM is not a 'nice to have'. This is a 'must have'."

Set Up for Success with LevelBlue

The LevelBlue team has been extremely responsive, flying experts to Boston to train the entire SilverSky sales team on LevelBlue USM Anywhere. LevelBlue continues to support the SOC team's specific questions about LevelBlue USM Anywhere so SilverSky can be sure it is helping its customers appropriately.

Having a partner that was agile and shared the same commitment to customer service and customer success was also appealing. LevelBlue remains on the cutting edge by constantly evolving in response to the shifting landscape of threats.

"Having the same mind-set that we're going to evolve and adapt to keep our customers' data safe, along with that dedication to customer-centricity, made us decide LevelBlue the company we want to do this with."

Steve Harrington
Vice President of Marketing
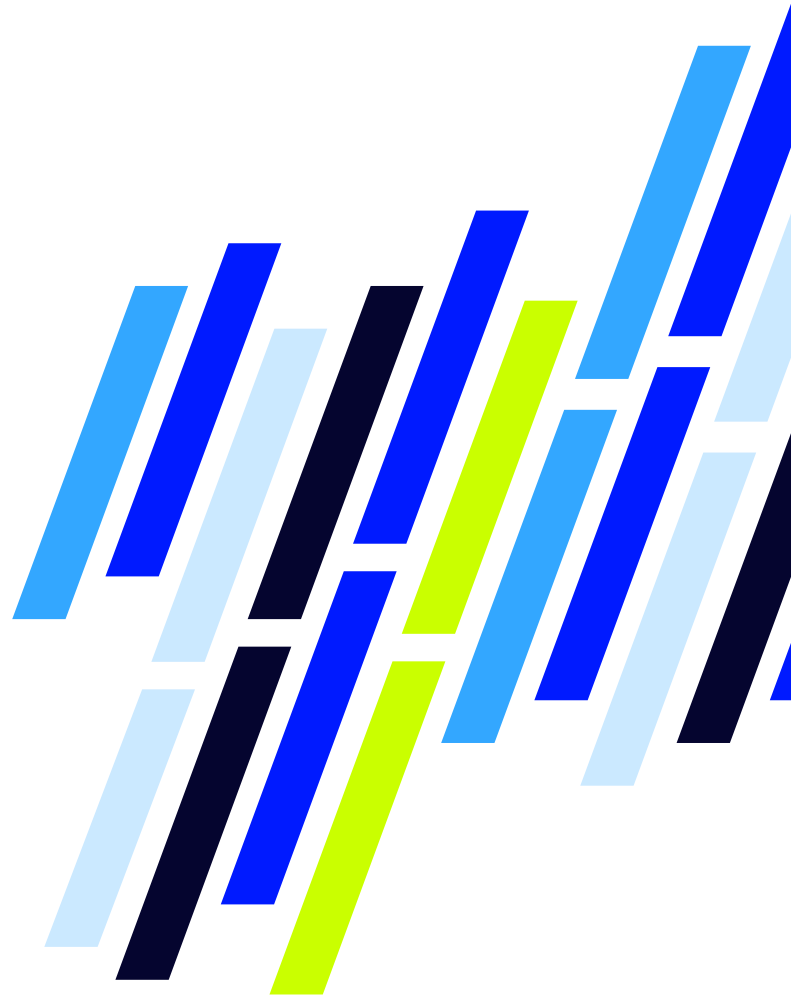
About SilverSky

For more than two decades, SilverSky has been helping to protect mid-sized organizations from the latest cybersecurity threats through a combination of automated tools and personalized advice. The company provides dedicated Cybersecurity Advisors (CSAs), who work directly with customers as an extension of their team; global 24/7 Security Operation Centers (SOCs), which constantly monitor customers' networks using the latest threat hunting, detection, patch management and incident response technologies; and its SOCVue Platform, which consolidates multiple streams of security data to help detect and respond to threats faster. A LevelBlue MSSP Partner, SilverSky uses LevelBlue USM Anywhere to make enterprise-class security accessible to everyone.

About LevelBlue

We simplify cybersecurity through award-winning managed security services, experienced strategic consulting, threat intelligence and renowned research. Our team is a seamless extension of yours, providing transparency and visibility into security posture and continuously working to strengthen it.

We harness security data from numerous sources and enrich it with artificial intelligence to deliver real-time threat intelligence. This enables more accurate and precise decision making. With a large, always-on global presence, LevelBlue sets the standard for cybersecurity today and tomorrow. We easily and effectively manage risk, so you can focus on your business.

Cybersecurity. Simplified.

Contact us to learn more, or speak with your LevelBlue sales representative.

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