LevelBlue

CASE STUDY

LevelBlue helps large non-profit organization level up their endpoint security

This case study discusses how LevelBlue helped a large non-profit organization that provides resources and assistance programs to residents across 29 counties to enhance its endpoint security posture by identifying and providing swift remediation to threats.

The challenge

The non-profit customer had a small internal security team, and did not have an existing EDR solution in place. They wanted a trusted advisor to fill in the cybersecurity knowledge gaps on their internal team and help with proactive threat hunting and response. With minimal resources, finding a cost-effective solution without sacrificing security was a challenge. They scheduled demos and assessed the capabilities of multiple MSSPs before landing on LevelBlue.

The solution

After a live demo, which featured advanced EDR capabilities – including rollback, the non-profit decided to move forward with LevelBlue Managed Endpoint Security (MES) with SentinelOne. SentinelOne's unique "rollback" feature was a key contributing factor in their decision, as they did not have trust in their previous rollback solutions.

The organization was also impressed by the level of expertise LevelBlue had to offer. It was important for them to find a reliable technical expert to mitigate risks in the event of a breach. LevelBlue's proactive monitoring and incident response services would help prevent attacks from compromising business operations.

The result

The non-profit organization has benefitted from increased visibility across all their endpoints, and they can now easily track activity at the application and device levels. LevelBlue provided the non-profit with a dedicated threat hunter to identify real threats in their environment. The customer was impressed by their ability to find true positives with SentinelOne.

LevelBlue analysts continue to proactively monitor their endpoints to identify and isolate malicious behavior. The non-profit is also working in conjunction with cybersecurity professionals to create custom STAR rules for improved detections.

The organization's positive experience with LevelBlue's active threat hunting has led them to consider expanding their security services. As a non-profit, the customer is price sensitive but has discussed moving towards a bundled MES and MDR solution. This would strengthen their defenses beyond the endpoint to help secure their entire attack surface. The bundled value through LevelBlue makes this an attractive possibility for organizations with strict budgets and advanced security needs.